**Todd Waller**

**Norco, CA**

**Personal Cell: 909-917-8849 call / text**

**Business Cell: 951-250-2898 call / text**

**Email:** [**sinistergarage@yahoo.com**](mailto:sinistergarage@yahoo.com)

**Objective:**

With more than 30 years’ experience in the automotive industry as a hands-on mechanical business owner, technical support, automotive retail sales manager, and automotive internet sales, etc., my goal is to become part a team and contribute to the success of a growing organization/team.

**Summary of Qualifications:**

* Strong sense of urgency.
* Self-motivated.
* Excellent problem-solving skills.
* Proven track record in sales, leadership, and hands-on skills in the automotive industry.
* Adapts well to change and promotes a positive work environment.
* Focused worker with the ability to work efficiently with little or no supervision.
* Automotive product knowledge.
* Top sales status.
* Shipping / Receiving.
* Strong understanding of gross profit.

**Professional Experience:**

**SoCal SuperTrucks – 2024 to present**

**Counter Sales**

* Customer Service
* Retail / Wholesale Sales
* Schedule shop hours for five mechanics
* Network Solutions (emails / calendaring / invoicing / quotes)
* Light Excel spreadsheet tasks
* Any other duties as assigned

**Sinister Garage – 2012 to 2023**

**Superior Off Road – 1999 to 2009 (closed due to recession, then recruited by CST)**

**Owner**

* Mechanic / Installer
* Sales / Wholesale / Retail Counter
* Engine / Transmission / Gears
* Suspension / Lifted / Lowered / Stock / Air ride
* Vehicle accessories
* Steering components / Brakes
* Body parts / Doors / Fenders / Beds / Quarter Panels / Hoods
* Wheels / Tires – all sizes
* Knowledge of bolt circles / bolt patterns
* Extensive Jeep knowledge – all years, parts, and accessories
* Most cars / trucks including American Classic
* Volkswagen
* Some Honda & Mercedes experience / knowledge
* Worked on vehicles for more than 30 years’
* **Please view our Instagram page: Sinister Garage**

**Accessory House – 2011 to 2012**

**Sales & Technical Support**

* Day to day operations
* Retail sales / Counter sales
* Installation
* Open / Close store
* Accounts payable
* Order parts / inventory

**CST Suspension – 2010 to 2011**

**Phone Sales & Technical Support**

* Top sales statistics
* Daily retail / wholesale sales
* Shipping
* Featured in Wrenching Magazine for kit installation
* Assist with research and development

Additional employment history:

**Transamerican Wholesale / 4 Wheel Parts**

**Education:**

Don Lugo High School – Diploma

Phoenix Institute of Technology – Certification of Completion

**References available upon request**