

**LOGAN R. STILES**

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**OPERATIONS/LOGISTICS/DEVELOPMENT/SALES MANAGEMENT/FINANCE**

Motivated, results-oriented, and dynamic leader with experience leading sales, operations, and logistics in corporate and business start-up environments. Great at working hands on and a team player.

- Led sales efforts to build new business activities and maintain existing customers
- Developing, leading, and motivating field resources
- Establish labor and materials plan to ensure business continuity
- Identifying and solving difficult business problems; seizing opportunities for improvement

*2013 High School Graduate – Bermudian Springs, York Springs, PA*

**EMPLOYMENT HISTORY**

Business Manager - Jones Dealerships Inc - Lancaster, PA - June 2024 to Present

Responsible for guiding customers through the financing process. Securing loans with banks and lenders and ensuring all paperwork is completed accurately and in compliance with regulations.

Account Executive - DWSecurity - Spring Grove, PA - October 2023 to June 2024

Account Executive position managing customers, proposals and meetings. Bringing in new clients weekly and prospecting to get new customers. Territory Manager for York, Lancaster, Redding, Easton, King of Prussia.

Merchandising & Marketing Specialist - Redline Automotive - York, PA - February 2021 to October 2023

Serving the York region and many others around the tri-state area doing photography, videography, and website marketing. Building customer relationships and ensuring quality service.

Promoted 3/5/23. Quality control, auditing, and quarterly reviews for the company.

Operations & Sales Manager - Fish Window Cleaning - York, PA - March 2017 to February 2021

Operations leader responsible for developing resources to deliver customer delivery solutions to customers. Formalized sales approach to grow business in the local area. Provided direct support for all logistics and resource planning to ensure continuity.

Assembly Operations - Mathews Aurora Casket, York, PA – March 2016 to March 2017

Completed pre-assembly of materials for casket construction. Worked multiple shifts to support work requirements. Trained new employees on equipment and process tasks.

Detail Specialist - Mister Clean Car Wash - York, PA - November 2014 to April 2016

Performed line cleaning activities for car wash system. Promoted to customer processing team to interface with new customers. Led detail program for individual customer car detailing requirements.