

Nick Hart

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Professional Goal

An opportunity to build upon my vast experience and knowledge within the powersports industry in an exciting role while offering stability and opportunity for advancement. A career which allows me to work with customers and team members while providing customers with product knowledge, total satisfaction and the company with success.

Skills

MANAGEMENT / HUMAN RESOURCE

- Manager of a full service powersports shop for 10 years
- Successfully multitask while maintaining priorities and deadlines
- Effective verbal and written communicator
- Employee scheduling
- Customer and employee relations
- Payroll services
- Inventory management
- Social media promotion
- Brand awareness
- Website management
- Sales rep negotiations
- Sales forecasting
- Maintain or update sales data and reports
- Met company growth and sales quotas
- Working knowledge and experience with Microsoft office (Word, Excel, Powerpoint, Outlook and Publisher)

SALES / MERCHANDISING

- Unit purchasing, sales and consignments
- Schedule, plan and set up event booths
- Build product enthusiasm in customers and associates
- Sponsor and participate in industry events
- Provide exceptional customer service
- Inventory management
- Assisting customers with product selection
- Product research to fulfill customer needs
- Build retail displays
- Restocking and facing shelves
- Fulfilling customer special orders
- Ensuring a clean and safe work environment
- Ensuring customer satisfaction on all fronts

MECHANICAL

- Powersport, automotive and diesel tech
- Diagnostic ability
- Engine repair and rebuild experience
- Electrical diagnostic and repair ability
- Tire and wheel repair and replacement experience

OPERATOR

- Operation of forklift, electric pallet jack, order picker and reach truck
- Operation of excavators of multiple sizes
- Extensive experience towing a trailer and properly securing loads
- Operate different scales of lawn and garden equipment
- Washington state driver license with motorcycle endorsement
- Oregon class IV ATV operators license
- Utah OHV operators license

Experience

Sales Associate / Merchandiser, Home Depot
January 2016 to January 2018, Longview WA

Mechanic / Operator, P.R. Worth
January 2016 to January 2018, Longview WA

Manager / Mechanic, Castle Rock Motorsports
January 2014 to September 2022, Longview WA

CEO / Manager/ Mechanic, Patriot Motorsports
September 2022 to January 2024, Longview WA

Sales Specialist / Store Manger, Fueled UTV
September 2023 to September 2024, Union Gap WA

Accessory Manager, Nash Powersports
September 2024 to Current, Auburn WA

Education

Kelso High School/ Diploma

June 2016, Kelso WA

Marketing, Business Management, Human Relations, Work Experience,
Mechanical, Computer-Aided Drafting, Welding

Lower Columbia College / Degree

2016, Longview WA

Business Management, Welding Technology, Computer-Aided Drafting

Powersport Industry Education / Certificate

2014 to current, Longview WA

Tucker University, Michelin Training, Arai Seminair, Polaris Training

2024, Auburn WA

BRP / Polaris Training and Certifications