Jeffrey D. Gau

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Special Skills

* Over twenty years’ experience doing research and development for an automotive based company.
* Experienced in managing employees.
* Very skilled at creating and maintaining great supplier relations. Including traveling overseas to visit plants, after hour’s phone calls.
* Identified and developed 155 of new parts per year on average for current employer.
* Highly motivated, self-starter.
* Experienced in P&L logic

Qualifications and Accomplishments

* Taking parts from concept to production, ensuring maximum profitability.
* Lead APQP process for new parts/projects
* Outstanding knowledge pertaining to the automotive industry. Including excellent knowledge of OEM data and working knowledge of AutoCAD. Following domestic and foreign market trends.
* Run “tech line” that services after sales customer issues.
* Over a five year period I built up our internal manufacturing segment, including tripling our floor space, machines and output.
* Instrumental role in creating the company’s ISO 9001;2018 program.
* Proficient in Microsoft office, Excel, Word, Access, JD Edwards, Podio
* Set up, film Do It Yourself videos for our company YouTube channel.

Work Experience

2001–Present Precision Replacement Parts Schofield, WI

Product Development Manager

* Running/expanding the manufacturing side of the company, from 2 extrusion lines to 6 lines and created a fabrication department from the ground up. Supervised up to 20 employees 2002-2007
* Market research to ensure the best growth opportunities for current product line plus opportunities outside the company’s normal product lines, including totally new industries.
* Ensure products are developed in a correct, efficient manner and in a timely fashion. Taking a part from concept to production. Includes, but not limited to, choosing the best supplier for a specific part, ensure target cost/MOQ is achieved, address packaging and shipping concerns.
* Handle customer complaints due to product issues. Work with suppliers to correct issues and ensure future production is correct to original part approved.
* Work with Operations Manager in regards to general operational issues
* Microsoft office, Excel, Word, Access, JD Edwards, OEM Automotive databases
* Purchasing duties, including import records, inventory control, payments, cost negotiation.
* Build on existing Supplier relations; attend SEMA/APEX show to source new suppliers that can expand current product offering.
* Update national publications such as NAGS, work to ensure catalog listings are correct.
* Represent company at trade shows, car shows when needed.
* Conduct internal ISO audits, I was instrumental in creating our ISO9001 program.

Education

Bachelor degree, Sociology (major), Psychology (minor)

University of Wisconsin-Eau Claire